



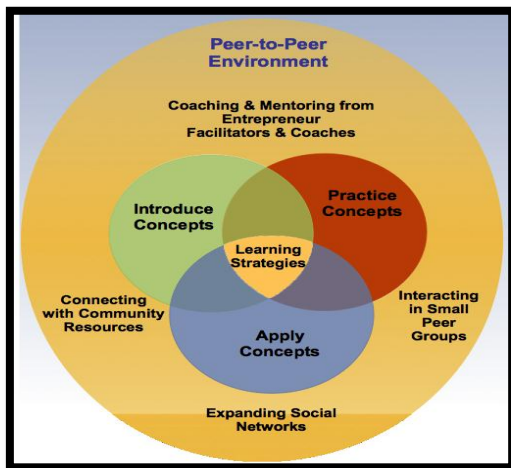
KAUFFMAN'S FAST TRAC NEW VENTURE

Designed specifically for entrepreneurs in the early stages of business development, FastTrac[®] NewVenture[™] not only helps you uncover the answers, it also helps you determine the questions to ask.

Course Study curriculum per week

- Session 1: Exploring Entrepreneurship
- Session 2: Identifying/Meeting Market Needs
- Session 3: Setting Financial Goals
- Session 4: Planning the Product/Service
- Session 5: Researching/Analyzing the Market
- Session 6: Reaching the Market
- Session 7: Building the Organization & Team
- Session 8: Planning for a Profitable Business
- Session 9: Cash Flow & Funds Seeking
- Session 10: Implementing Next Steps

The FastTrac[®] Learning Model



KAUFFMAN
FASTTRAC[®]
Startup your idea.

Classes will be held one night per week for 10 weeks.

When:

9/11/13-11/13/13

Wednesday evenings
from 6-9p.m.

Where:

Indianapolis Urban League
777 Indiana Ave
Indianapolis, IN 46202

Cost: \$300

PARTICIPATION IS LIMITED TO 15 SEATS!

REGISTER TODAY! Reserve your seat for only \$50! Call Margie Wilson at 317-464-2265 for details.

<http://www.businessownership.org/workshop-events/6498819143>